

KEITH D. HARRIS Ph.D

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PROFILE

An industry practitioner and a social scientist with specialized experiences in the food and agricultural industries. Technical competency in agricultural economics and rural sociology research. Significant management experience and P&L responsibilities with multinational food companies. Formulated policy to enhance firm performance in hierarchical organizations. Academic faculty appointments from a research-intensive land-grant university and AACBS accredited business school. A research and extension portfolio relevant to food and agriculture. Scholarly research publications in peer-reviewed multidisciplinary academic journals. Consultancy in areas of rural economic development, urban agriculture and agribusiness.

EDUCATION:

- 2008 - 2012 Ph.D. Rural Sociology emphasizing Agricultural Economics. *University of Missouri - Columbia, MO (1862 Land Grant University). USDA National Needs Sustainability Doctoral Fellow*
Doctoral Dissertation – Network Analysis Animal Health and Nutrition
- 2004 - 2006 Master Agribusiness, Department of Agricultural Economics, *Kansas State University* Manhattan, Kansas (1862 Land Grant University)
Master's Thesis – Combinatorial Auctions: Price Discovery Mechanisms U.S. Corn Sweetener
- 1982 - 1986 B.S. Agriculture; emphasis in Agricultural Economics *Lincoln University – Missouri (1890 Land Grant University)*

ACADEMIC EMPLOYMENTS:

- 2019- present Associate Professor, Agricultural Economics
Kansas State University – College of Agriculture Manhattan, KS
Department of Agricultural Economics
- 2012- 2019 Assistant Professor, Agricultural Economics
Kansas State University – College of Agriculture Manhattan, KS
Department of Agricultural Economics
- 2012- 2016 Visiting Professor of Management/Adjunct Faculty, Rockhurst University, Kansas City, MO Helzberg School of Management

ACADEMICS FIELDS OF SPECIALIZATION

Transaction Costs Economics, Supply Chain Management, Sociology of Agriculture, Urban Food Systems

INDUSTRY EMPLOYMENTS:

Managerial roles with increasing responsibilities with large food and agricultural businesses. Accountable for procurement of \$650 million to support \$4 billion business. Achieved year-over-year cost goals of 3-5%. Proven leader with the unique ability to capitalize on new market and process developments. Expertise in the production, processing, and distribution of tropical agricultural crops, animal proteins, feed ingredients, dairy products, and grain merchandising in rural, micropolitan and metropolitan areas. Core competencies include: Coordinating and motivating internal and external stakeholder. Coordinated intra-firm and inter-firm collaborations with senior-level leadership. Collaborated in industry and research projects.

General Roles and Responsibilities

Performance Management / Financial Management / Procurement Modeling / Multidisciplinary Assessments / Policy Development / Strategic Planning / Profit & Loss

INDUSTRY EMPLOYMENTS:

Food and Agribusiness Industries

- *Senior Director Corporate Purchasing*
Farmland/Smithfield Foods. Corporate Office
Kansas City, MO 10/2003 – 8/2008
- *Commodity Merchandiser/Buyer*
General Mills, Inc. Corporate Headquarters
Minneapolis, MN 2/1990 – 7/1996
- *Supply Chain Strategy Manager*
Sara Lee Inc. Division Headquarters
Cincinnati, OH 10/1997 – 9/2003
- *Agribusiness Advisor*
U.S. Peace Corps
Regional Headquarters
Departamento De Recursos Naturales
La Ceiba, Honduras Central America
6/1987 – 9/1989
- *Senior International Buyer*
Burns Philp Foods, Inc. U.S. Headquarters
Ankeny, IA 2/1996 – 9/1997

- Developed, communicated, and executed the strategic vision needed to lead 14 mid-level managers. Provided corporate leadership for establishing organizational procurement policies to support to business activities. Allocated department resources to staff, associated experts, and strategic partners. Negotiated and monitored short and long-term contracts to ensure organizational goals were met. Managed a \$600 million procurement budget. Met or exceeded year-over-year annual financial targets ranging from 2% to 10%.
- Directed the work activities of 5 administrative employees and ~80 staff employees in 14 different states. Developed intra-company incentives to encourage healthy competition among locations. Proven record of team building, staff development and the recruitment of strategic hires. Successfully, realigned the organizational structure and reposition employees. Managed and developed corporate governance policies regarding ethical trading practices, conflict resolution and financial, as well as, information system compliance .
- Collaborated across multiple internal departments to guide multi-billion-dollar supply chain to a centralized organization. Selected, evaluated, and implemented a \$125 million supply chain information technology system. Managed business strategic alliances and management consultants to increase efficiency of demand planning and asset optimization. Served as a Division contact on matters related to financially critical material inputs. Formulated policy to enhance firm performance in hierarchical organizations. Worked in a multi-disciplinary teams to design, and integrate global operations eight corporate divisions with combined revenues of \$12 million.
- Implemented strategy for import and domestic valued at \$200 million. Balanced inventory and working capital needs. Collaborated to select and implement global warehouse information system. Developed plans for inter-company purchases from spice operations in the U.S., Latin America and Southeast Asia. Managed legal supply partnerships in Mexico and Indonesia.
- Directed the storage and transportation of 10 million tons of grain and feed ingredients annually. Trading budget of \$1 million futures and cash grain trading position for wheat, oats, rye and barley. Conducted weekly and quarterly meetings to executive management on market conditions. Executed export trading strategies and directed truck and railroad logistics throughout the U.S. Traded animal feed ingredients into the dairy, beef, and poultry markets.
- Advised the Ministry of Natural Resources on the development of small-scale agribusinesses and export/import programs for tropical agricultural crops. Grant funded by U.S. Agency of International to study, implement and operate rural bakeries along the northern coast of Honduras. Assisted one farmer's cooperative and two rural women's groups to generate income from

products locally grown and increase standard of living for rural populations. Researched and advised on indigenous crops, which included cacao processing, palm oils, and animal feed.

RESEARCH SPECIALIZATION

A flourishing multidisciplinary social science research program. Identified and supervised research to focused on agribusiness managers, environmentalist, and agricultural producers. Expert knowledge in network analysis, supply chain management and community of practice methods.

Teaching and Research Output Summary

# of Undergraduate and Graduate Students taught and Courses Taught		Authored Peer-Reviewed Research Publications	Reviewer On Peer-Reviewed Publications	Funded Grants	Research Presentations	Graduate Student Research Chairman/Committee
1,829	9	12	7	6	13	40

PEER – REVIEWED REFEREED JOURNAL ARTICLE PUBLICATIONS

Griffin, T.W., **Harris, K.D.**, Ward, J.K., Goeringer, L.P., Richard, J.A. forthcoming. *Three digital agriculture problems in cotton solved by distributed ledger technology. Applied Economics Perspectives and Policy*

Cerrati, G., Olivera de Costa, J., **Harris, K.** “Application of risk solver platform to improve soybean crushing profitability”. *Australian Journal of Crop Science* Vol 13 (09) 2019.

Harris, K.D., Briggeman, B. “ Job Attribute Preferences of Undergraduate Agricultural Majors – Do They Match with Careers in Grain Merchandising? *Journal of Applied Economics and Teaching Resources Agriculture and Applied Economics. Vol 1 (1) 2019.*

Harris, K. D. "Johnsonville Sausage LLC: finding new opportunities beyond the pork commodity markets." *The CASE Journal* Vol 15 (3) 2019. pp181 -192

Harris, K.D., “Johnsonville Sausage –New opportunities beyond the pork commodity markets” to the Journal of Case Studies. Includes “Teaching Notes.” *The CASE Journal* Vol 15 (3) 2019. pp. 193 -195

Harris, K.D., H.S. James Jr., A. Harris, “Cooperating to compete: turning toward a community of practice" An Actionable Plan for Leadership in the Knowledge Economy. Vol 38 (4) 2017. *Journal of Business Strategy.*

Harris, K.D., James, H.S. 2016. “ The Production of Food and Fiber: An Adaptation of CoP Features for Sustainable Water Use in Agribusiness. *Sustainability* 8, 1189. Special Issue: How does Market Demand for Sustainability Shape Business Strategies? Exploring Innovation Paths in Agribusiness.

Harris, K.D. 2015. ‘Smokin’ Into the Future: Facing Changing Diets and New Challenges in the Food Industry” *International Food and Agribusiness Management Review.* Vol. 18 (4).

- Harris, K.D. 2015 Includes “Teaching Notes.” The case study is intended for use by undergraduates studying agribusiness and agricultural economics. *The CASE Journal Vol 15 (3) 2019*. Pp. 193 – 195
- Harris, K.D. and A. Biere. 2014. “The Use of Reverse and Combinatorial Auctions for Multi-Attribute Purchasing in U.S. Corn Sweetener Industry. *International Food and Agribusiness Management Review. International Food and Agribusiness Management Review, Volume 17 (3)*.
- Harris, K.D. and H. James. Jr. 2014. “An Examination of Transaction Interdependency: A Perspective in the Animal Health and Nutrition Industrial System.” *Journal on Chain and Network Science*, Vol. 14, (1).
- Harris, K.D. and D.J. O’Brien. 2013 “An Examination of the Inter-Organizational Structure in the Animal Health and Nutrition Bioscience Network.” *The International Journal of Business, Humanities and Technology*. Vol. 3(4). Best Paper Award 2013.

WORKING PAPERS

- Masi, Pedro G. Harris, K.D. “The Feasibility of Investment in a High – Speed Grain Handling Facility in Kansas. *Applied Economics Teaching Resources (Includes Teaching Notes)*. Revised and submitted.
- Harris, K.D., “A Career in Grain Merchandising: Choice decisions from Undergraduate Students”. Under Revised and submitted Journal *NACTA Journal*.
- Harris, K.D. N. Pates “A Non-parametric approach to explain the performance of ERP technology adoption in the food economy” Targeted Journal - *Agribusiness and International Journal*.

EXTENSION/OUTREACH OTHER PUBLICATIONS (NOT PEER REVIEWD)

- Harris, K. D. and Griffin, T.W. “The Old “Block” and Chain: How Farm Data Will Be Used on the Blockchain. Available at <http://www.agmanager.info/machinery/precision-agriculture/old-and-chain-how-farm-data-will-be-used-blockchain>
- Griffin, T.W. and **Harris K.D.** “[Distributed Ledger Technology Applied to Farm Data: Tracking Yield Monitor Data Changes With Blockchain](http://www.agmanager.info/machinery/precision-agriculture/distributed-ledger-technology-applied-farm-data-tracking-yield).” Available at <http://www.agmanager.info/machinery/precision-agriculture/distributed-ledger-technology-applied-farm-data-tracking-yield>
- Harris, K.D. and Griffin, T.W. “Blockchain could help keep ‘counterfeit’ products out of organic, non-GMO certification scheme. Available at <https://geneticliteracyproject.org/2019/07/25/blockchain-could-help-keep-counterfeit-products-out-of-organic-non-gmo-certification-schemes/>
- Griffin, T.W. and **Harris, K.D.** “Enhancing Farm Data Value with Blockchain.” Available at <https://www.precisionag.com/digital-farming/data-management/enhancing-farm-data-value-with-blockchain/>

Harris, K.D. and Griffin, T.W. “ How Blockchain would work in the grain industry”. Available at <https://www.precisionag.com/farm-to-fork/how-blockchain-would-work-in-the-grain-industry/>

Harris, K.D. “Using Blockchain in Agriculture”. Available at <https://nationalpress.org/topic/using-the-blockchain-for-agriculture/?st=5325&t=Food&mm=Story>
<https://youtu.be/5wfpLZZYLgI>

Harris, K.D. 2011. “Compete Today and Cooperate for the Future” An Executive Interview with Thad Simons. International Food and Agribusiness Chain Letter. Available at <https://www.ifama.org/publications/chainletter/11i3/pe.aspx>

Media Interviews

“Secondary suppliers, domestic stockpiles and traceability shore up an international supply chain under stress”. Baking & Snack. 42(8): 51, 52, 53, 54, 56. September 2020.
http://digitalbs.bakingbusiness.com/sosland/bs/2020_09_01/index.php#/p/50

“What is this technology and how does it impact the farmer”. K-State Radio Network, June 11, 2019
[Harris 0716.MP3](#)

“Blockchain tech shaping up to be large part of future of agriculture”. Hutchinson News. January 31, 2019
<http://www.hutchnews.com/news/20190127/blockchain-tech-shaping-up-to-be-large-part-of-future-of-agriculture>

“Using the Blockchain for Chain For Agriculture” National Press Foundation. September 25, 2018
<https://nationalpress.org/topic/using-the-blockchain-for-agriculture/?st=5325&t=Food&mm=Story>

“Blockchain Technology Has the Potential to Revolutionize Ag Sector”. National Press Foundation September 26, 2019.
<https://youtu.be/5wfpLZZYLgI>

“So you want to be an grain merchandiser”. K-State Radio Network, February 22, 2018.
[Keith Harris agribusiness 022118.mp3](#)

RESEARCH PRESENTATIONS

Harris, K.D. “Food Economy Firms and the Performance Effect of Adopting Specific Information Technology. International Food and Agribusiness Management Association. Buenos Aires, Argentina. June 2018.

Harris, K.D. “The production of food and fiber: An adaptation of CoP features for sustainable water use in agribusiness. Presented at the International Food and Agribusiness Management Conference, Aarhus, Denmark. June 2016.

- Harris, K.D. “Community of Practice of Wicked Problems in Food and Agriculture: An Actionable Plan for Leadership in the Knowledge Economy”. Presented at the International Food and Agribusiness Management Conference, Minneapolis, MN June 2015
- Harris, K.D., “Introduction of Electronic Combinatorial Auction for a Food Manufacturer”. Presented at the International Food and Agribusiness Management Conference, Cape Town, South Africa. June 2014.
- Shanoyan, A., K.D. Harris, B. Briggeman. “Learning by doing: Cost Economies of Midwestern Cooperatives.” Presented at the International Food and Agribusiness Management Conference, Cape Town, South Africa June 2014.
- Harris, K.D. and A. Biere “Introduction of Electronic Combinatorial Auction to a Food Manufacturer.” Presented at the International Food and Agribusiness Management Conference, Cape Town, South Africa June 2014.
- Harris, K.D. and H.S. James, Jr. “An Examination of Transaction Interdependency.” Presented to the College of Agriculture, BFSA Featured Faculty Series Kansas State University, Manhattan, KS September 2013.
- Harris, K.D. and D. O’Brien “The Flow of Value Through Networks.” Presented at the International Food and Agribusiness Management Conference, Atlanta, GA. June 2013.
- Harris, K.D. “Bioscience Networks and The Animal Health and Nutrition Corridor.” Presented at Michigan State University, Department of Agriculture, Food and Resource Economics, March 2013.
- Harris, K.D. “An Examination of Transaction Interdependency.” Presented to the College of Agriculture, BFSA Featured Faculty Series Kansas State University Manhattan, KS. September 2013.
- Harris, K.D. “The Flow of Value Through Networks.” Presented at the International Food and Agribusiness Management Conference, Atlanta, GA. June 2013.
- Harris, K.D. “Bioscience Networks and The Animal Health and Nutrition Corridor.” Presented at Michigan State University, Department of Agriculture, Food and Resource Economics. Lansing, MI. March 2013.
- Harris, K.D. “How We Compete.” Presented to Kansas State University Master of Agribusiness, Manhattan, KS 2012.

INVITED INDUSTRY AND PANEL PARTICIPANT

- Keith D. Harris “The Sustainability Advantage: Value Added Benefits of the U.S. Soybean Supply Chain U.S. SOY Agribusiness Sustainability Summit Bogota, Columbia. January 2020
- Keith D. Harris “Competing with Competitive Intelligence”. Executive Coach Manhattan Kansas July 2019

- Tim Congrove, Chelsea Good, Keith Harris, Scott Strom, Mary Olson. "Blockchain Technology in Agriculture". Kansas City Agribusiness Council Legal Update Shook Hardy and Bacon LLP, Kansas City, Missouri, January 2019. <http://www.agbizkc.com/upcoming-events/2019/1/17/january-2019-meeting>
- Keith D. Harris, "Blockchain Technology in Agriculture". National Press Foundation. Kansas City, MO. September 2018.
- Keith D. "Talent Management in Grain Merchandising: Expectations and Perceptions of Agriculture Majors Interested in Grain Merchandising Careers,". Cooperative Symposium Manhattan, KS. August 2018
- Keith D. Harris, "Mega-Trends and the Food Economy". Presented Federal Reserve Bank of Kansas City. Kansas City, Missouri February 2017.
- Keith D. Harris, "Cooperating to compete: turning toward a community of practice. An Actionable Plan for Leadership in the Knowledge Economy". National Institute of Food and Agriculture. NC 1198 Renewing an Agriculture of the Middle: Value Chain Design, Policy Approaches, Environmental and Social Impacts Conference, Minneapolis, MN. October 2017.
- Keith D. Harris "Mega-Trends Facing the Food Economy". Presented to Shook Hardy & Bacon LLP. Inaugural Business and Industry Series Program. Law Firm Headquarters in Kansas City, Missouri August 2017. https://www.youtube.com/watch?v=tixy_WUVE2c&feature=youtu.be
- Keith D. Harris "Missouri and Kansas, Food Deserts and Food Surplus". Presented to Midtown Lunch Bunch. Kansas City, Missouri. April 2017.
- Keith. D. Harris, "The Business Ecosystem of the Food Industry." Presented to the Food Ingredient Distributors Association May 4, 2014 Annual Meeting, Austin, TX.
- Keith D. Harris, "All Suppliers Are Not Treated Equally. Why? Part 2." Presented to Red Arrow Products, Manitowac, WI. October 23, 2013.
- Keith D. Harris, "Supplier Diversity Programs a Competitive Advantage In The Knowledge Economy." Presented to the Institute of Supply Chain Management in conjunction with the Mid America Minority Supplier Development Council. Dinner speaker Overland Park, KS. October 15, 2013.
- Keith D. Harris, "Do You Know Your Supply Chain?" Presented at the Southwest Meat Association Annual Conference, San Antonio, TX. July 2013.
- Keith D. Harris, "Key Customer Reflections." Presented to Senior Management Purac Inc. Barcelona, Spain 2008.
- Keith D. Harris, "Risk Management Strategies on Key Components." Presented to Rockhurst University Executive MBA Program. Kansas City, MO 2007.

Keith D. Harris “The Mass Customization in Agribusiness” Presented at Kansas State University Master’s of Agribusiness. Manhattan, KS, 2007.

William Talerico and Keith D. Harris. “Combinatorial versus Reverse Auctions”, Institute of Supply and Logistics. Orlando, FL, 2006.

Keith D. Harris, “Identifying Buying Strategies” Presented to Smurfit Stone Inc. Annual Sales Meeting. Saint Louis, MO 2006.

Keith D. Harris, Supply Relationships That Last” Presented to Cargill Inc. (Corn Sweetener National Sales Meeting). Minneapolis, MN, 2005.

Keith D. Harris, “The Art of The Deal” Televised panel discussion on combinatorial auctions. Presented to Combinenet Inc. Pittsburgh, PA, 2005.

Gamero, J. and K.D. Harris “Rural Bakery Development in La Ceiba, Atlantida, Honduras CA” presented to Agency of International Development, 1989.

INVITED COMMUNITY OUTREACH PRESENTATIONS

Harris, K.D. “The Journey.” Presented to Palestine Missionary Baptist Church. Kansas City, MO 2013.

Harris, K.D. “The Myth about Hunger.” Presented to Community Church of Christ, Independence, MO 2007.

Harris, K.D. “Service and 12,364”, Presented to Progressive Baptist Church. Kansas City, MO 2006.

Harris, K.D. “Hunger in the New Millennium.” Presented to Swope Parkway Presbyterian Church 2005.

Harris, K.D. “Go where you have never gone before.” Presented to the Jamison Temple Christian Methodist Episcopal Church. Kansas City, MO 2004.

Harris, K.D. “Hunger as we know it.” Presented to the Catholic Relief Services. Cincinnati, OH 2000.

Harris, K.D. “The Myth about Hunger.” Presented to the American Dietary Association Chapter meeting. Cincinnati, OH 2000.

Harris, K.D. “Perspectives of a Peace Corps Volunteer.” Presented on numerous recruiting and information meetings throughout the United States. 1990 to current.

Harris, K.D. “Rural Bakeries: A feasibility study” presented to the United States Agency for International Development. Tegucigalpa D.C., Honduras, 1989.

SPECIALIZED UNDERGRADUATE AND GRADUATE COURSES TAUGHT

Developed coursework and designed curriculum for five undergraduate, four graduate and two adult learner courses in agribusiness, business, economics, and ethics.

LANGUAGES

Native English speaker

Foreign Service Institute —The School of Language Studies - Spanish

General professional proficiency —On a scale of 1-5 and 5 recognized as a native speaker

- 3S — Able to speak the language with sufficient structural accuracy and vocabulary to participate effectively in most formal and informal conversations.
- 3R —Able to read within a normal range of speed and with almost complete comprehension.

SERVICE TO AGRIBUSINESS

Journal Editorial Advisory Board - The Case Journal, Emerald Publishing: ISSN: 1544-9106

<https://www.emeraldgrouppublishing.com/journal/tcj#editorial-team>

AAEA Teaching Awards committee member 2020

Advisory Board Member - Exploring Lessons from COVID-19 Disruptions for Enhancing Food System Resiliency *Multi-state Research-Extension Team Receives \$1 Million to Rigorously Explore Pandemic Impacts and Innovative Solutions*

Advisory Board Member - Masters of Agribusiness, Kansas State University

RELEVANT FUNDED RESEARCH GRANTS

Hatch Multi-State Research Fund NC1198

The Agriculture of the Middle initiative supports research, education and policy strategies that keep farmers and ranchers on the land. Helps small producers scale up so that they can compete in a food system that is designed to benefit larger farms.

Stafford County, Kansas Rural Economic Development.

Proposal: Investment decisions on rural high-speed grain handling equipment.

Rural communities in the state of Kansas have been greatly impacted by these investments over the last decades by facilitating the opening of new market outlets for trading grains. Nevertheless, in the case of Stafford County, located in the South-Central region of the state, this investment has yet to become a reality. The Economic Development Council of Stafford County, led by Carolyn Dunn, devoted to promoting economic development in the county, identified this as an opportunity.

Koch Industries Inc.

Proposal: Research and Creative Inquiry

The goal of the project is to expose four students to rigorous qualitative case study methodology, which provide student researchers opportunities to explore and describe something notable or extraordinary faced by the agribusiness firm. The objectives of the research include: (a) develop a focus of the study to answer “how” and “why” questions relevant to the industry/firm phenomenon (b) analyze the value chain relationships based on logic, theory and/or experience; (c) cover the contextual conditions of a firm that are relevant to the phenomenon under study.

Co-Bank Research Fellow

Proposal: Talent management in grain merchandising: Expectations and perceptions of agriculture majors interested in grain merchandising careers.

The objective of this study is to report on respondent feedback from a survey of student expectations, compare them to the actual roles and responsibilities in merchandising, and to determine their willingness to pursue a career in this field.

Co-Bank Research Fellow

Proposal: Learning-by-Doing as Cost Experience Curves of Midwestern Cooperatives. Kansas State University Department of Agricultural Economics.

The objective of this study is to explore and quantify the cost related benefits of associated with experience of row crop production in Kansas.

Kansas Wheat Commission

Proposal: Economic Feasibility Study of a Wheat Flour Mill in Western Kansas

The objective of this study is to determine whether changing economic conditions have affected the profitability of locating a wheat flour mill near the origin of wheat in Western Kansas as opposed to the “conventional” economic wisdom of locating flour mills near food manufacturers in population and industrial centers. The “supply-chain management” economic paradigm will be used as to framework to determine the feasibility of locating a new wheat flour mill in Western Kansas.

RELEVANT ACADEMIC AFFILIATIONS

Academy of Management
Agriculture Food and Human Values
Agriculture and Applied Economics Association
International Food and Agribusiness Management Association
North Eastern Resource Economics Association

RELEVANT INDUSTRY AFFILIATIONS

Institute of Supply Chain Management
Kansas City Agribusiness Council
Minneapolis Grain Exchange (Commodity, Futures, Trading Commission)
Kappa Alpha Psi Fraternity, Inc.

RELEVANT AWARDS AND HONORS

Agricultural Economics Scholarship —University of Missouri
Gus T. Ridgel Agricultural Economics Graduate Fellow —University of Missouri
Handy Williamson Recruitment Scholarship
Institutional Four-year Academic Scholarship—Lincoln University
Mid-American Minority Supplier Development Council Newcomer of the Year Award
Peace Corps—Beyond War Award
USAID Outstanding Feasibility Study—Rural Bakeries in the Caribbean Basin Initiative
USDA —National Needs Sustainability Doctoral Fellow

RELEVANT EXECUTIVE PROFESSIONAL DEVELOPMENT

Senior Supply Chain Management Council, Scottsdale AZ,
Senior Operations Executive Commodity Trading, Columbus, OH
Executive Agribusiness Management Program, Manhattan, KS

Executive Business Simulation Sara Lee Corporation, Chicago, IL
Executive Mid-Level Management Symposium, Sara Lee Corporation Washington D.C.
Informa Economics: Future, and Options Trading. Memphis, TN

REFERENCES

Available upon request